

## ExtendTime

*A one hundred percent Web-based solution that offers a fast, easy method of automating employee time and attendance processes.*

### Introduction

As recently as five years ago, an automated workforce management system was not a must-have application. Many companies still used manual processes to calculate timesheets and manage employee scheduling and attendance. Today, however, workforce management is as crucial to an organization as CRM, ERP, HR, and Payroll solutions. The global market for human resources management applications has grown to approximately \$1.5 billion in annual license revenues and \$4.6 billion overall, including maintenance and services revenues (*Forrester Wave, HR Management Systems: Choosing the Right System to Manage your People*).

Because payroll comprises the largest operating expense in a company, accurate and efficient time tracking is critical to the bottom line. Inaccuracies of even one percent each pay period add up to hundreds or thousands of dollars in annual overpayments. For organizations still manually calculating typed or handwritten time cards, this percentage is typically even higher than one percent – a figure that can easily be reduced by transitioning to an automated workforce management solution.

While it can seem daunting to replace outdated systems and manual practices with new technologies, this is the path to accurate time tracking and elimination of overpayments. By choosing a Web-based workforce management solution, a company can make the transition process even easier. Web-based options require only the simplest infrastructure if run in-house. And, for companies hesitant about utilizing existing servers or having to purchase additional hardware, Web-based workforce management can be used in a hosted (ASP) capacity, where the entire infrastructure is outside the four walls of the business and in the hands of Internet technology experts.

Regardless of whether a Web-based workforce management solution is hosted or licensed, the technology delivers real-time information through an Internet browser. At every tier of the organization, from entry-level staff to executive management, users feel comfortable navigating and operating the system in a familiar online environment. As an added benefit, automating workforce management also helps make employees more productive and the organization more efficient as a whole. Even for technology-leery employees, a Web-based solution nearly guarantees smooth and rapid user adoption.

In operationally and technologically savvy companies, Finance and IT departments can work together to leverage existing systems and in-house platforms to track employee time and attendance, and to reap ROI out of technology investments. Once a company gets the basic pieces in place, custom reporting, VoIP, and biometric identification can be added to further control costs and improve the utilization of labor resources.

### Opt for an Experienced, Trusted Provider

Used by over 25,000 customers, ExtendTime is uniquely qualified to address the demands for accuracy, efficiency, and greater ROI in workforce management.



Trident history of success includes:

- **Market innovation:** ExtendTime was the first workforce management software to be developed as a 100-percent online, hosted time and labor management application.
- **Highly leveraged distribution model:** Trident empowers strategic partners for rapid and wide-scale private-label deployment and distribution of most product offerings.

### Trident: 100% Web-based Labor Management

Trident built ExtendTime on a standard, non-proprietary Web-based architecture. With ExtendTime, companies can harness their corporate information using existing systems. ExtendTime ensures the peace of mind that today's technology will not become tomorrow's legacy problem.

Recognizing that customers' configurations come in many different shapes and sizes, ExtendTime is offered in either a licensed or a hosted model. ExtendTime was designed from the top down to meet both the business requirements and Web-based technical demands of enterprises. Its flexible design and use of proven distributed technology supports the high volume and availability requirements of diversified markets.

ExtendTime will enable you to:

- Eliminate up to 80% of payroll preparation time.
- Reduce employee overpayment for issues such as long breaks and/or lunches, early departures, and late arrivals.
- Streamline time, attendance, and payroll processing by automating procedures, properly applying company policies to time transactions, and objectively enforcing policies for the entire workforce.
- Provide employees with self-service capabilities to acquire their own time-related information (e.g., hours, schedules, benefits, etc.).
- Allow businesses to focus on core competencies, rather than spending time managing employee time, attendance, and payroll.

## ExtendTime Features

ExtendTime provides companies with a user-friendly means of automating workforce management processes. Offered as a hosted or licensed application, ExtendTime can be used from any computer running an Internet browser.

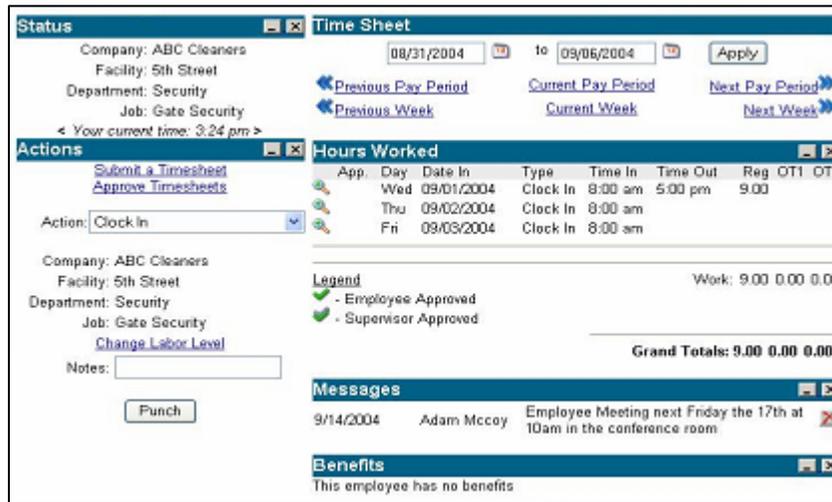
### Licensed vs. Hosted

| Hosted   | Licensed   |
|--|--|
| <ul style="list-style-type: none"> <li>▪ ExtendTime is hosted at a world-class data center with 128-bit encryption SSL and firewall protection.</li> </ul>   | <ul style="list-style-type: none"> <li>▪ You own the software license and rely on your environment and Internet service provider to use ExtendTime.</li> </ul>                               |
| <ul style="list-style-type: none"> <li>▪ You make a minimal upfront investment and pay a Per Employee Per Month (PEPM) fee.</li> <li>▪ ExtendTime receives automatic, transparent upgrades.</li> </ul> | <ul style="list-style-type: none"> <li>▪ You control the system and your IT expenditures. It's up to you to perform upgrades, back-ups, system maintenance, etc.</li> </ul>                  |
| <ul style="list-style-type: none"> <li>▪ You do not need any additional software or hardware.</li> </ul>   | <ul style="list-style-type: none"> <li>▪ You leverage your existing hardware and software systems to run ExtendTime.</li> <li>▪ Add additional functionality based on your needs.</li> </ul> |
| <ul style="list-style-type: none"> <li>▪ ExtendTime is outside your firewall.</li> </ul>   | <ul style="list-style-type: none"> <li>▪ ExtendTime is inside your firewall.</li> </ul>  |

**Employee View**

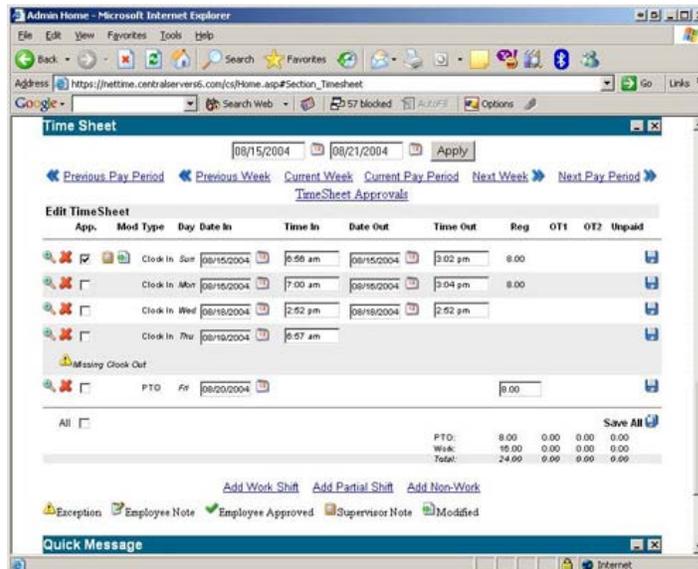
Employees can clock in/clock out, review hours worked, check schedules, and review benefit balances all on one Web page. Employees can also personalize their pages, making them easier to navigate.

*“Initial set up was easy. Employees like the convenience of clocking in right from their PCs.”  
- HR Admin, Frontenac Bank.*



**Supervisor View**

Supervisors can run reports against employee data to perform job costing, control departmental costs, monitor staffing, track benefit administration and more.



**Administrator View**

Administrators have full rights to the system. They can access the same functions as a supervisor, but are also able to close pay periods, assign security rights, and transfer data to payroll.

*“As the administrator of the account, I like the simplicity of the software. I also like being able to access the data off the web. It came in handy last summer when multiple hurricanes forced us to shut down our office due to power failure. I would not have been able to provide accurate checks without ExtendTime.”*  
- Payroll Benefits Manager

The screenshot displays the 'Exceptions' section with date pickers for 'Start Exceptions Date' (9/22/2004) and 'End Exceptions Date' (9/28/2004), and a 'Security Group Filter' set to '<All>'. Below this are navigation buttons for 'Previous Pay Period', 'Previous Week', 'Current Week', 'Current Pay Period', 'Next Week', and 'Next Pay Period', along with an 'Apply' button.

The 'Generated Reports' section lists several reports with their generation times: 'Weekly Summary of Hours' (9/16/2004 1:09:22 PM), 'Additional Wages' (9/16/2004 8:58:02 AM), 'Pay Type List' (9/16/2004 8:58:15 AM), 'Paychex Preview Export' (9/14/2004 3:46:40 PM), 'Employee Defaults' (9/16/2004 8:58:10 AM), and 'Weekly Summary of Hours Rich' (9/10/2004 2:11:39 PM). A 'Delete Marked Reports' button and a pagination control (Page 1 of 9) are also visible.

The 'Employee Rich Unit Filter' section shows a table with columns for Region, Location, Department, Section, Class, Activity, Job, and Product, with most values set to '<All>'. The 'Business Unit' is set to 'Empty 10'. An 'Edit Filter' button is located below the table.

The 'Employee Search' section includes a search box with 'emini' entered, a dropdown for 'Employee Group' set to '<All>', and search options for 'Search by: Last Name' and 'Sort by: Last Name'. There is an 'Include inactive' checkbox and a 'Search' button.

The 'Search Results' section shows one result: 'Amini, Arash'. A pagination control indicates 'Showing page 1 of 1'.

**Interfaces**

Trident partners with companies that share a passion for workforce management and related fields to deliver the highest quality products and services to customers. ExtendTime easily integrates with the most popular HR and payroll solutions. Examples of payroll exports include:

|            |           |                 |                    |                  |
|------------|-----------|-----------------|--------------------|------------------|
| Abra       | Darwin    | Gevity          | PayPlus            | SpectrumHR       |
| ADP        | Dominion  | Great Plains    | Payroll Associates | Summit           |
| CBS/Intuit | EBS       | Hewitt Time     | PeachTree          | Topps            |
| Ceridian   | Evolution | HRPyramid       | Pensoft            | Ultipro          |
| CertiPay   | Execupay  | ManGrove        | Pentamation        | Unicorn/Geneva   |
| CityPay    | Fidelity  | Millennium      | Prime Pay          | Visions Non-Work |
| Compupay   | Fundware  | Munis           | ProBusinessPFL     | Visions TimeCard |
| Cort       | Genesys   | Paychex Preview | Quickbooks         | Over50....       |

*Fully Automate the HR Process*



*“With three bases of operations it brings our timecard gathering in one place and speeds the payroll process.”- Director of Finance*

ExtendTime helps businesses improve labor management processes by integrating with a variety of HR solutions, which provides a seamless interface for employee data tracking and payroll preparation. Master data is typically stored in the HR application. Using XML and Web Services, HR applications can share data with ExtendTime. ExtendTime can also be accessed via an icon on the HR portal enabling single sign-on access to both systems.

**Technical Considerations**

Determining the right deployment architecture for a corporation can be challenging as technology continues to improve at a rapid rate. When establishing your hardware and software configuration, make sure that your systems are scalable and built on a platform that will last. Also, verify that your IT staff has fully considered issues such as peak concurrent usage, fault tolerance, availability, corporate environment, application architecture, performance, and platform.

**Corporate Environment**

The corporate environment will ultimately determine the type of deployment architecture. Begin by determining whether the solution will be implemented in a single or multi-site scenario. For multi-site scenarios, consider whether your environment can support a centralized solution. In some cases, implementing a decentralized solution will allow greater flexibility and broader management options. Also, plan to include factors such as LAN/WAN configurations, IT staff availability, budget, etc. Trident recommends that you consult one of our workforce automation experts before your implementation begins to verify that your systems have been optimally configured to run a Web-based solution.

**Usage**

Many corporations size their equipment according to expected peak usage levels. To determine peak usage requirements, begin by tallying how many users will log in and use the application concurrently. Concurrent usage is figured by calculating the different types of users (supervisors, employees, administrators, etc.) by shift, geographic location, and time zone. Often, the number of workstations in a corporation with multiple shifts limits peak concurrent usage. Generally, industry averages for concurrent usage of ExtendTime systems are five-percent of the total employees being managed. However, this percentage will be higher for

enterprises with employees using Employee Self Service to report their time. This factor will also vary depending on industry and corporate environment.

**Performance**

Many enterprise systems do not have measured performance statistics on a per-user basis to determine server sizing and configuration. However, to help our customers gauge their hardware requirements, we load test all Trident products at various levels to determine performance capabilities. On average, companies can expect to service 250-300 concurrent users per CPU on a dedicated Web server. For configurations where multiple services (database, Web, application, reporting, etc.) are installed on the same server, the number of concurrent users per CPU will decrease.

**Sizing Chart**

The following chart provides a sample employee-to-server ratio. Please note that these are samples, not rules. Because a variety of factors affect how many servers are required to run ExtendTime, each deployment must be treated individually. Note also that this chart does not include machines required for data collection. Typically, these machines are standard PCs, not high-end servers.

| Total Employees | Servers | Notes   |
|-----------------|---------|---|
| 1 – 750         | 1       | 1 Server<br>(for database/web/queue)  |
| 751 – 2,500     | 2       | 1 Database Server<br>1 Web/Queue Server   |
| 2,501 – 6,000   | 3       | 1 Database Server<br>1 Web Server<br>1 Queue Server   |
| 6,001 – 12,000  | 4       | 1 Database Server<br>2 Web Server<br>1 Queue Server   |
| 12,000- 18,000  | 5       | 1 Database Server<br>2 Web Servers<br>2 Queue Servers   |
| 18,001- 24,000  | 6       | 2 Database Server<br>2 Web Servers<br>2 Queue Servers   |
| 24,001 – 30,000 | 7       | 2 Database Server<br>3 Web Servers<br>2 Queue Servers   |
| 30,000 +        | -       | Installations with more than 30,000 employees require additional specifications in order to accurately recommend a server configuration |

**Minimum Hardware/ Software Requirements**

- Internet connection
- Internet browser (e.g., Internet Explorer, Firefox, Mozilla, Netscape, etc.)

## Data Collection

Although ExtendTime does not require additional hardware, it can support a variety of data collection methods.



## Web-entry

ExtendTime is a comprehensive 100% Internet browser-based time and labor management system. ExtendTime utilizes the latest in Microsoft browser-based technology, allowing it to run on virtually any platform (Windows, Macintosh, Linux, AS400, etc.). All you need is a connection to the Internet and a browser.



## Badge Terminals

Badge terminals are reliable, affordable and are available with features such as built-in Ethernet, magnetic card, barcode card, and proximity card reader.



## Telephony

An Interactive Voice Response (IVR) telephony system is ideal for businesses with remote employees and/or those with frequent travelers. Using a landline or cellular phone, employees can clock in and out, transfer labor hours, submit time sheets, check benefit accruals, and review hours worked. Used in conjunction with ExtendTime, the IVR system provides a seamless integration between telephony and workforce management, providing fast response time, flexibility, and reliable employee information.



## Biometric Hand Punch Unit

Biometric technology is the new standard for employee data collection for a variety of industries including manufacturing, finance, healthcare and more. Biometric hand punch units eliminate buddy punching (i.e. when employees clock in and out for each other). These easy-to-operate units link directly to a company's existing computer system, providing accurate employee verification based on the unique size and shape of each employee's hand.

*“ExtendTime is very user friendly and any one can utilize it. Managers will love to create various reports”  
- HR Assistant Manager*

## Reporting

Over 60 different ExtendTime reports can be generated to measure productivity, empowering companies to know where and how workforce dollars are being spent. Users are able to schedule reports that can be emailed directly to their in-box in a variety of formats.

Sample Reports Include:

### Time Card Summary

| Employee Number         |     | Name         |          | Employee Time Cards with Notes |          |                              |       | Total  |      |       |        |
|-------------------------|-----|--------------|----------|--------------------------------|----------|------------------------------|-------|--------|------|-------|--------|
| Date                    | Day | Action       | Start    | Start Note                     | Stop     | Stop Note                    | Paid  | Unpaid |      |       |        |
| 6                       |     | Baxter, Matt |          |                                |          |                              |       |        |      |       |        |
| 01/09/2006              | Mon | Work         | 8:05 AM  |                                | 12:00 PM |                              | 4.00  |        |      |       |        |
|                         |     | Lunch        | 12:00 PM |                                | 1:00 PM  |                              |       | 1.00   |      |       |        |
|                         |     | Work         | 1:00 PM  |                                | 6:04 PM  | Missed clock out reported by | 5.13  |        |      |       |        |
| 01/10/2006              | Tue | Work         | 8:20 AM  |                                | 12:00 PM |                              | 3.60  |        |      |       |        |
|                         |     | Lunch        | 12:00 PM |                                | 1:00 PM  |                              |       | 1.00   |      |       |        |
|                         |     | Work         | 1:00 PM  |                                | 4:45 PM  | Left early - Doctor          | 3.80  |        |      |       |        |
| 01/11/2006              | Wed | Work         | 8:02 AM  |                                | 12:00 PM |                              | 4.00  |        |      |       |        |
|                         |     | Lunch        | 12:00 PM |                                | 1:00 PM  |                              |       | 1.00   |      |       |        |
|                         |     | Work         | 1:00 PM  |                                | 5:04 PM  | Training - out of office     | 4.00  |        |      |       |        |
| 01/12/2006              | Thu | Work         | 7:59 AM  |                                | 12:00 PM |                              | 4.00  |        |      |       |        |
|                         |     | Lunch        | 12:00 PM |                                | 1:00 PM  |                              |       | 1.00   |      |       |        |
|                         |     | Work         | 1:00 PM  |                                | 5:11 PM  | Travel to client             | 4.13  |        |      |       |        |
| 01/13/2006              | Fri | PTO          |          |                                |          |                              | 8.00  |        |      |       |        |
| 01/16/2006              | Mon | Work         | 8:18 AM  | Arrived late                   | 12:00 PM |                              | 3.73  |        |      |       |        |
|                         |     | Lunch        | 12:00 PM |                                | 1:00 PM  |                              |       | 1.00   |      |       |        |
|                         |     | Work         | 1:00 PM  |                                | 5:18 PM  |                              | 4.27  |        |      |       |        |
| 01/17/2006              | Tue | Work         | 8:24 AM  | Flat tire - MG                 | 12:00 PM |                              | 3.60  |        |      |       |        |
|                         |     | Lunch        | 12:00 PM |                                | 1:00 PM  |                              |       | 1.00   |      |       |        |
|                         |     | Work         | 1:00 PM  |                                | 5:24 PM  |                              | 4.40  |        |      |       |        |
| 01/18/2006              | Wed | Work         | 8:05 AM  |                                | 12:00 PM |                              | 3.87  |        |      |       |        |
|                         |     | Lunch        | 12:00 PM |                                | 1:00 PM  |                              |       | 1.00   |      |       |        |
|                         |     | Work         | 1:00 PM  |                                | 6:00 PM  |                              | 5.00  |        |      |       |        |
| 01/19/2006              | Thu | Work         | 8:00 AM  | Missed clocked in              | 12:00 PM |                              | 4.00  |        |      |       |        |
|                         |     | Lunch        | 12:00 PM |                                | 1:00 PM  |                              |       | 1.00   |      |       |        |
|                         |     | Work         | 1:00 PM  |                                | 6:00 PM  |                              | 5.00  |        |      |       |        |
| <b>Totals</b>           |     |              |          |                                |          |                              | Reg   | OT1    | OT2  | Paid  | Unpaid |
|                         |     |              |          |                                |          |                              | 74.53 | 0.00   | 0.00 | 74.53 | 8.00   |
| <b>Pay Type Summary</b> |     |              |          |                                |          |                              |       |        |      |       |        |
| Work                    |     |              |          |                                |          |                              | 66.53 | 0.00   | 0.00 | 66.53 | 8.00   |
| PTO                     |     |              |          |                                |          |                              | 8.00  | 0.00   | 0.00 | 8.00  | 0.00   |

This detailed timecard report shows the total number of punches, hours worked, and other non-work pay type information. The Notes option enables supervisors to see relevant communications from employees about time used. Supervisors can also view paid and unpaid hours, including a breakout of regular versus overtime hours. Employee timecard approval can be completed online or printed out for signature.

## Tardy

| ABC Company<br>123 Home<br>Anytown, AZ |                    | Tardy  |                          | As of Tuesday, January 31, 2006<br>Employee# 6<br>01/08/2006 - 01/21/2006 |  |
|--|--------------------|--|--------------------------|---|--|
| Employee Number: 6                     | Name: Baxter, Matt |  |                          |   |  |
| <b>Tardy Activity</b>                  |                    |  |                          |   |  |
| <u>Clock In</u>                        | <u>Tardy</u>       | <u>Clock Out</u>                             | <u>Tardy</u>             |   |  |
| 1/10/2006 8:20:00 AM                   | Late 0.33          | 1/10/2006 4:45:00 PM<br>1/10/2006 4:45:00 PM | Early 0.25<br>Early 0.25 |   |  |
| <u>Clock In Totals</u>                 |                    |  | <u>Clock Out Totals</u>  |   |  |
| Total Early:                           | 0.00               | Total Early:                                 | 0.50                     |   |  |
| Total Late:                            | 0.33               | Total Late:                                  | 0.00                     |   |  |
| # Times Early:                         | 0                  | # Times Early:                               | 2                        |   |  |
| # Times Late:                          | 1                  | # Times Late:                                | 0                        |   |  |
| <u>Report Totals</u>                   |                    |  | <u>Clock Out Totals</u>  |   |  |
| Total Early:                           | 0                  | Total Early:                                 | 30                       |   |  |
| Total Late:                            | 20                 | Total Late:                                  | 0                        |   |  |
| # Times Early:                         | 0                  | # Times Early:                               | 2                        |   |  |
| # Times Late:                          | 1                  | # Times Late:                                | 0                        |   |  |

The Tardy report displays employees who have punched in earlier or later than their scheduled in and out time. This report may be run for a specific department, group, or employee as needed for counseling purposes.

## Labor Distribution

| ABC Company<br>123 Home<br>Anytown, AZ |                            | Labor Distribution Report |              | As of Tuesday, January 31, 2006<br>All Employees<br>01/08/2006 - 01/21/2006<br>Department, Job, Employee |               |              |
|--|----------------------------|---------------------------|--------------|--|---------------|--------------|
|  |                            | Reg                       | OT1          | OT2  | Total         |              |
|  |                            |                           |              |  | Paid          | Unpaid       |
|  |                            | Earnings                  |              |  |               |              |
| <b>1148</b>                            | <b>Accounting</b>          |                           |              |  |               |              |
| <b>2255</b>                            | <b>Accounts Payable</b>    |                           |              |  |               |              |
| 3789                                   | Jones, Sally               | 40.00                     | 5.00         |  | 45.00         | 5.00         |
| Totals: Accounts Payable               |                            | <u>40.00</u>              | <u>5.00</u>  | <u>0.00</u>  | <u>45.00</u>  | <u>5.00</u>  |
| <b>1148</b>                            | <b>Accounts Receivable</b> |                           |              |  |               |              |
| 3789                                   | Jones, Sally               | 8.00                      |              |  | 8.00          | 1.00         |
| Totals: Accounts Receivable            |                            | <u>8.00</u>               | <u>0.00</u>  | <u>0.00</u>  | <u>8.00</u>   | <u>1.00</u>  |
| <b>Totals: Accounting</b>              |                            | <u>48.00</u>              | <u>5.00</u>  | <u>0.00</u>  | <u>53.00</u>  | <u>6.00</u>  |
| <b>2255</b>                            | <b>IT dept</b>             |                           |              |  |               |              |
| <b>4270</b>                            | <b>IT Help Desk</b>        |                           |              |  |               |              |
| 6943                                   | Baxter, Matt               | 23.53                     |              |  | 23.53         | 3.00         |
| 4270                                   | Benson, Adam               | 48.20                     | 0.13         |  | 48.33         | 3.00         |
| Totals: IT Help Desk                   |                            | <u>71.73</u>              | <u>0.13</u>  | <u>0.00</u>  | <u>71.87</u>  | <u>6.00</u>  |
| <b>3789</b>                            | <b>IT Programming</b>      |                           |              |  |               |              |
| 6943                                   | Baxter, Matt               | 51.00                     |              |  | 51.00         | 5.00         |
| 4270                                   | Benson, Adam               | 32.13                     | 4.80         |  | 36.93         | \$275.33     |
| Totals: IT Programming                 |                            | <u>83.13</u>              | <u>4.80</u>  | <u>0.00</u>  | <u>87.93</u>  | <u>5.00</u>  |
| <b>Totals: IT dept</b>                 |                            | <u>154.87</u>             | <u>4.93</u>  | <u>0.00</u>  | <u>159.80</u> | <u>11.00</u> |
| <b>GRAND TOTALS</b>                    |                            | <u>442.13</u>             | <u>15.53</u> | <u>0.00</u>  | <u>457.67</u> | <u>51.00</u> |

This report displays a view of departments based on a company's organizational hierarchy – providing a top-down view of hours assigned per employee. It allows for view of departments by pay code breakouts, such as paid, unpaid, etc.

### Summary

ExtendTime provides a user friendly, cost-effective solution that conforms to how businesses organize and track employee data. Flexible user-configurable rules empower organizations to support growth and change without needing to upgrade systems. ExtendTime enables businesses to track the information they need to make informed labor-related decisions that save the organization time and money. Available as a licensed or hosted solution, ExtendTime offers the flexibility to automate labor management processes with speed and accuracy.

Trident continues to be a leading provider of comprehensive workforce management solutions with more than 24 years specializing in software development and systems integration. Trident's employees are uniquely positioned as specialists who have successfully understood and addressed the changing needs of customers. Trident will continue to enhance ExtendTime, staying ahead of the competition through innovation and by supporting the ever-changing needs of the marketplace.

For more information about ExtendTime or any other Trident product or service, please **contact us at 866-582-2787 or [sales@trident.net](mailto:sales@trident.net)**. Visit us online at [www.extendtime.com](http://www.extendtime.com)